

The Scholar's Choice 25 Franklin Street, Suite #1260 Rochester, New York 14604

Report on The Scholar's Choice book exhibit for the 2011 annual meeting of The Society for the Study of Social Problems, August 19-21 at Harrah's Las Vegas.

Introduction

The Scholar's Choice is an academic book exhibit company which provides marketing services for university and scholarly publishers. We offer combined book displays at academic conferences, where publishers have an opportunity to introduce professors, graduate students, and independent scholars to recently-published titles in their field of study.

Each year, we handle more than 150 book exhibits across the U.S., in Canada, and overseas. Most of these are meetings in the humanities, our company's marketing specialty. We display books appropriate to the subject matter of each meeting.

The people who staff The Scholar's Choice exhibits are carefully selected for their ability to work within an academic environment and for their interest in books. Many of our exhibitors return year after year to staff conferences for the same academic societies. Often they have a personal interest in the subject matter of the conferences they work. Therefore we get to know the scholars and their research interests well.

Our ability to successfully display, market, and sell books has fueled our growth. Today we are a fully-incorporated company located in Rochester, New York with a staff of five full-time professionals. In addition, a dozen part-time exhibitors located throughout the country staff meetings for us.

The Scholar's Choice displays books for more than 200 publishers each academic year. Over 70 publishers display with us on a regular basis. This allows us to provide conference attendees with an extensive list of titles relevant to their fields of study.

Book Exhibit Information Given to Membership

A paragraph in the preliminary program and the newsletter provided information on how members could get their book included in The Scholar's Choice display. Anyone interested in having their book on display was instructed to contact their publisher directly. The publisher, if interested, was then to contact Debby Pitts, who handles publisher reservations at The Scholar's Choice. The Scholar's Choice has been accepting reservations from any publisher who has contacted us.

C. Wright Mills Award Finalists

The Scholar's Choice contacted the publishers whose books are 2010 C. Wright Mills Award finalists. <u>Those publishers are</u>: University of Chicago Press, Cornell University Press, Harvard University Press, Indiana University Press, and Oxford University Press. The Scholar's Choice will donate one copy of the winning book to SSSP.

Publishers Who Will Be Included in the 2011 Display

Ashgate Publishing Co.

University of Minnesota Press

Baylor University Press New Press

University of California Press
Cambridge University Press
University of Chicago Press

New York University Press
Oxford University Press
Penguin Group, U.S.A.

Cornell University Press University of Pennsylvania Press

Fordham University Press University of Pennsylvania Press--Journals

Harvard University Press Princeton University Press Indiana University Press Routledge Journals/T&F Group

Int'l Specialized Book Services Stanford University Press
Johns Hopkins University Press Temple University Press

Knopf Publishing Group

University of Tennessee Press
Lynne Rienner Publishers

University of Texas Press

MIT Press University of Wisconsin Press

The Scholar's Choice provided contact information for these publishers to Michele Koontz so that SSSP could approach them individually about advertising in the convention program.

Exhibit Set-Up, Display Times, and Sales of Books

The Scholar's Choice display will consist of 7 tables located in Foyer A on the 2nd floor of the Mardi Gras Tower at Harrah's Las Vegas Hotel. The tables will be provided by SSSP & the hotel at no cost to The Scholar's Choice. Their staff person will be Nancy Howe. She will be responsible for setting up the display and will staff the exhibit for the duration of the meeting. Set up will take place on Thursday, August 18th from 11 a.m.-2 p.m. and the exhibit will officially open on Thursday at 2 p.m. Nancy will take down the exhibit no later than 5 p.m. on Sunday, August 21st.

All books on display will be available for purchase by attendees throughout the conference. Since publishers provide only a single display copy to The Scholar's Choice, the display copies may be purchased early on but must remain on the table until Sunday afternoon for display purposes. The purchaser will return to claim their book(s) on the last day between the hours designated by Nancy. Books may also be ordered and will be shipped to the customer by the individual publishers.

In conclusion, The Scholar's Choice would like to once again thank SSSP for the opportunity to participate as a book exhibitor at the annual conference. We value our relationship with SSSP and fully expect the 2011 meeting to be another successful partnership between our organizations.

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